What's Next in Growth?



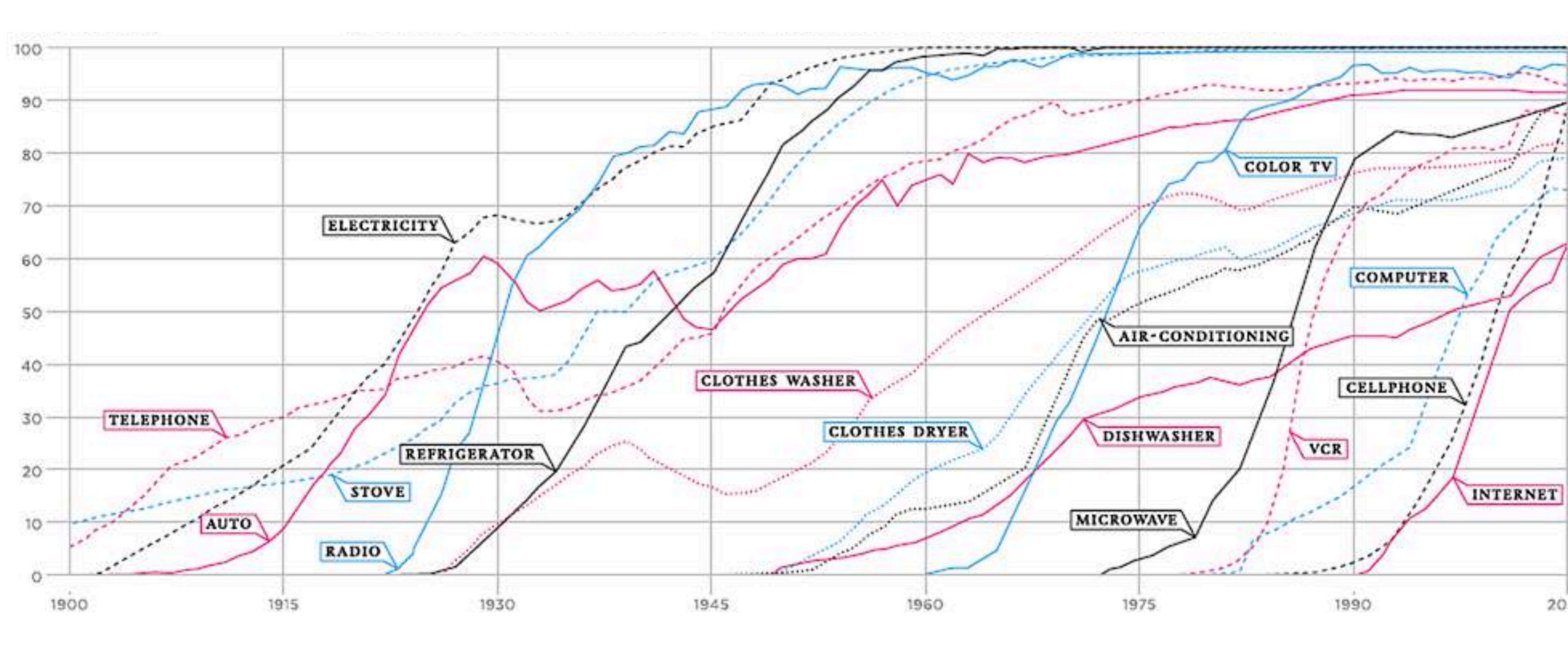
Andrew Chen / StartCon 2016



Zoom out. See what's come before



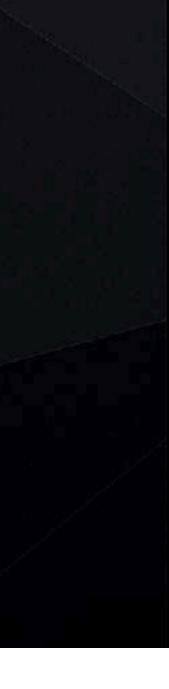




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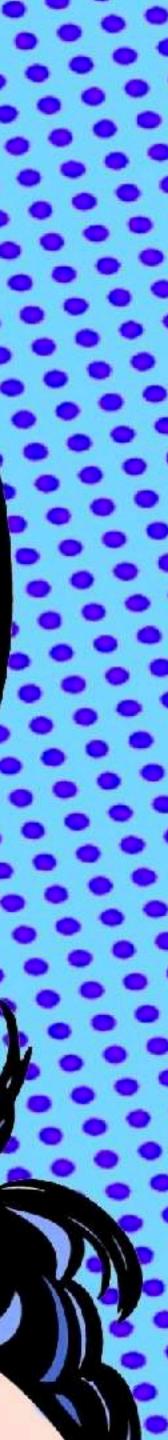


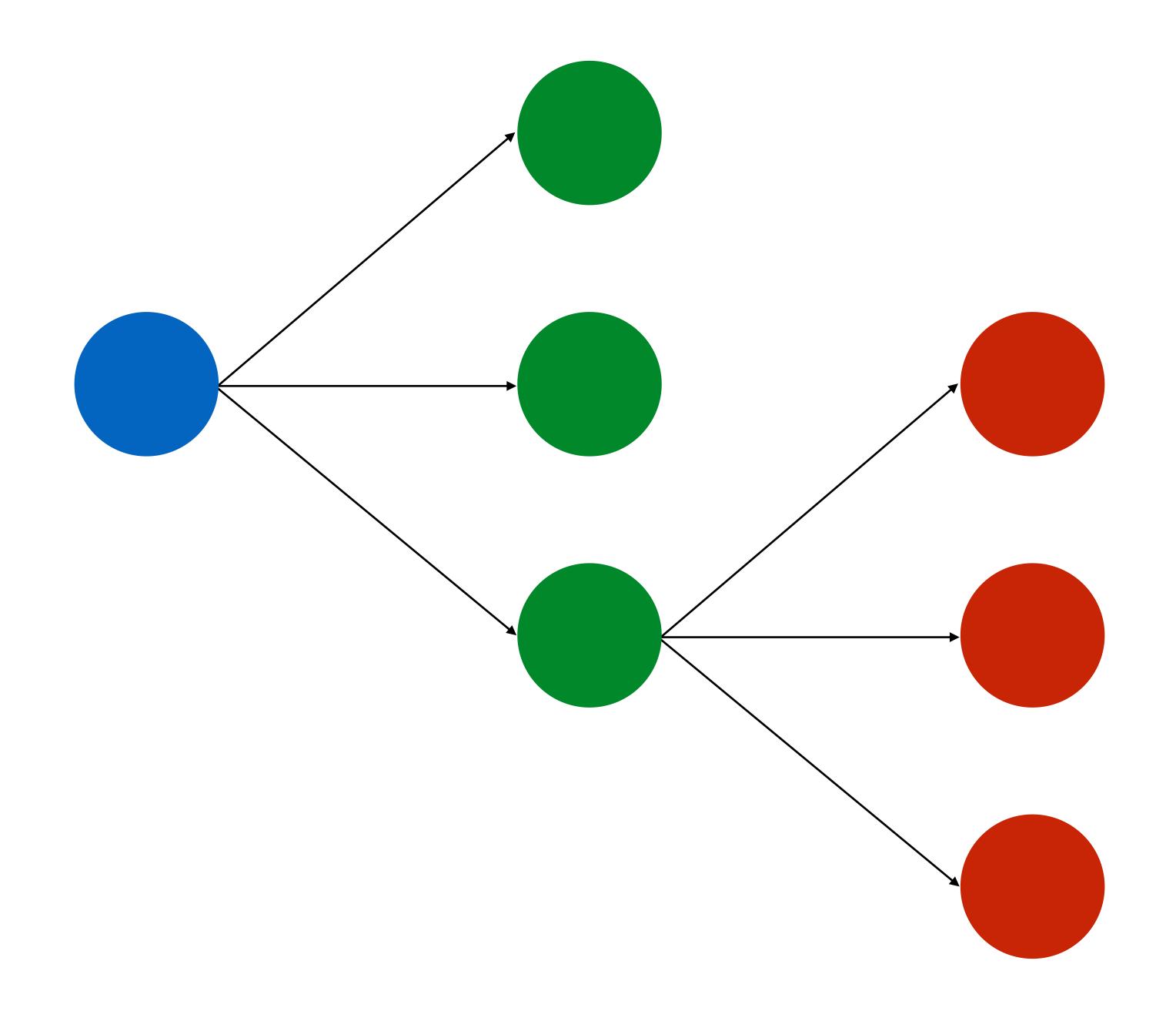




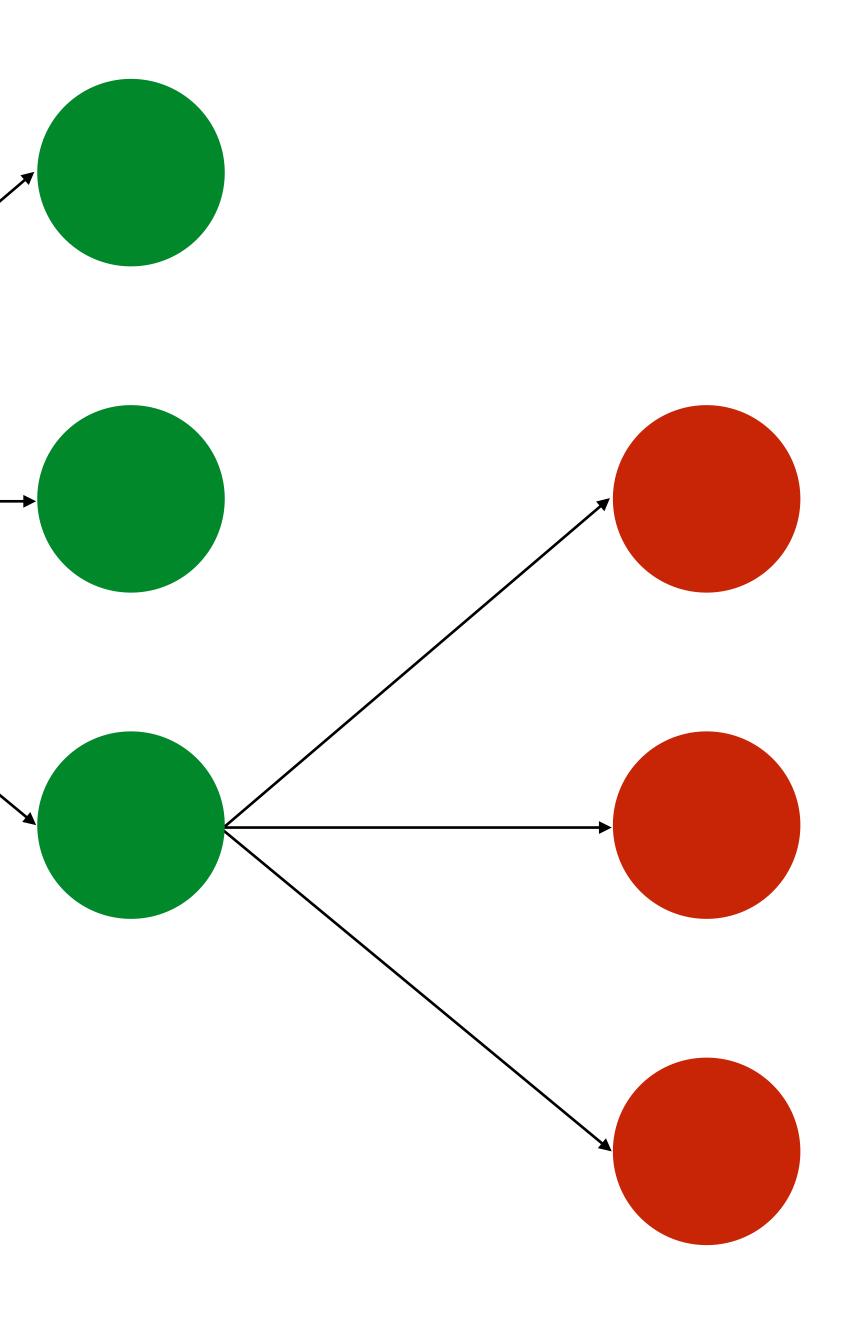
Getting customers to refer friends







Why do you refer? Who's referred? Which channel? Is it exponential?



TRUST" CLUB—"IN GOD WE

203 n. Chlow Gan an/onis 114 achool pt- Que an lonio 14 Dehool At Dan an/onia 3811- Q, Onera 10m 3811-12- Chesa Jan lin Liberte Browt 6. D. R. Beamont

FAITH !

This chain was started in the hope of bringing prosperity to you. Within three (3) days make five (5) copies of this letter leaving off the top name and address and adding your own name and address to the bottom of the list, and give or mail a copy to five (5) of your friends to whom you wish prosperity to come.

In omitting the top name send that person ten (10c) cents wrapped in a paper as a charity donation. In turn as your name leaves the top of the list (if the chain has not been broken) you should receive 15,625 letters with donations amounting to \$1,536.50.

HAVE THE FAITH YOUR FRIENDS HAD AND THIS CHAIN WILL NOT BE BROKEN

NOW IS THIS WORTH A DIME TO YOU?

TALLEY PRINTING CO

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When a friend travels on Airbnb, you both get \$35 in travel credit. When they welcome their first guest, you get \$75 in travel credit. See <u>Terms & Conditions</u>

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More ways to invite your friends



Once you've invited friends, you can view the status of your referrals or visit our Help Center if you have any questions.

 \square











were crowded with persons, thousands of them from and tone and spirit of his hie. He was wire, simple, kept clear of all incumbrances; but the sidewalks distant cities and other localities. Nearly the entire sincere, pisin and honest, truthful and just, benevolpopulation were abroad. By ten c'clock every promisired to obtain the best view of the solemn and truly- is tion, always and everywhere he aimed at and endeavimpressive pageant. In the immediate neighborhood 3

country and their God.

by delivering a prayer concluding as follows: God of the bereaved, comfort and sustain this for the burial-place of our lamented President SHARON TYNDALE, Secretary of State. THE MURDERED and the ASSASSINS. The Lying in State-Appearance of the Corpse-Grief of the Mourners-Pursuit of the Asecasing-Account of the Arrest of Surrai-A Workingman with Soft Hands-ile is Recognized by Seward's Servant-Other Arrests, Lic. [Special Correspondence of the Sun.] WABBIINGTON, April 18, 1865. It were difficult to say which feeling has strongest

THE PROCEESION.

since been heavily ironed, and imprisoned upon one of the gunboats below the Navy Yard. hold upon the people of this city now-the desire to Thus, almost heyond a doubt, the officers have cappay full and complete honors to the departed Prest- grand one of the chief actors in this tragedy. It is dont, to which his worth and the love we feel for him sconfidently believed that Booth will be speedily ta-The corres was then removed to the hearte, which ; incite us; or, the anxiety to make sure of the capture Sken also. Several other arrests have been made of s det two o'clock the procession was formed. It took and punishment of the incarnate fiends who jointly managed parties. Spangler, the stage-carpenter at his chaineder, by his cete, and by the whole tenor of the line of Pennsylvania Avenue. The success we e "have wrought the nation's wos-for there is no "Ford's theatre, Maddox, the "property man," Harry doubt whatever now that Booth was merely the Ford, a son of the proprietor of the theatre, and were lined with people, from the White House to the antive hand of a gang of conspirators against the others. Orders have been sent to the detective ofcat and kind. His pelocptions were quick lives of Mr. Lircoin, Mr. Johnson, Mr. Seward, Finers in every city in the Union, and if the murderer and clear, his judgment was calm and accutate, " Capito', a distance of a mile and a half, The roofs, nent point on the line was occupied by these who de- wand his purposes were good and pure. Beyond a ques- po tices, windows and all elevated points were coou- and other prominent Government officia's. a not in custody before many days, it will not be for ored to be right, and to do light. His integrity was pied by interested spectators. As the procession is The remains of the departed here-for here he with lack of industry or want of means to secure such all porvading, all controlling, and incor. uptible. Fe Istaried, minute guns were fired near St. John's surely was, although he never wielded a sword on to hoped for consummation. NEMO.



1865

This is our confidence, and this is our consolution, tas we meet and mourn to-day. Though our be oved President is slain, our b-loved country is saved, and some sing of mercy as well as of judgment. Tears of enough to see the day dawn, and the day star of jo the sun has riven full orbed and glorious, and a he Union will repair to it in years to come, to pronounce be memory of its occupant blessed, and gathering

Rev. Dr. Gray, Baptist, closed the solemn services

OFFICIAL ANNOUNCEMENT.

City.

WAE DEPARTMENT, WASHINGTON, April 19-11 P.M.

Major-General John A. Dix. New York:

It has been finally concluded to conform to the original arrangements made yesterday for the conveycuce of the remains of the late President, Abu- In fine white linen pocket hankerchief, with and peace arise upon the nation. He saw i, and he ham Lincoln, from Weshington to Springfield-viz. : was gind. Alas ! Alas ! He only saw the dawn when a By way of Baltimore, Harrisburg, Philadelphia, New By way of Baltimore, Harrisburg, Philade'phia, New reanised people are reiching in its light, it will shine Work. Albany, Buffalo, Cleveland, Columbus, Indipon his grave, but that gr we will be a precious and anapolis and Chicago, to Springfield.

> EDWIN M. STATITON, ECCRETARY of War. A Monument at Springfield.

SPRINGFIELD, ILL., April 18, 1865. A National Monument Fund is on foot, and a plot of ground-six acres, in the heart of the city-selected

PRICE ONE CENT-IN GOLD TWO CENTS IN CURRENCY.

a ditch he was going to dig for her in the morning. arrest its onward match to the conquest and emplie The Remnius to Fass Through New York Hisstory was a very plausible one, until it came to an explanation of where he had slept for several nights back, when he stammered, colored and contradicted himself. On being searched, his pockets were found to contain a tooth and nell brush, a cake of time tollet-soap and some poinstum, some Canada money and twenty-five dollars in greenbacks, also a delicate plak border-a curious assortment of articles required for the use of a day laborer1 Then, his hands and face on being washed were found to be white and soit as a womans, without a sign of world "about them ; on the whole, it was a clear case of disguise. Mr. Seward's negro door-keeper, a young man Gov. Oglesby to-day received the following dis- of 17 or 18 years, was sent for, and without any idea of what was wanted of him, brought into a darkened room, where the new comer stood, surrounded by six or seven other young men. The gas was then suddenly turned on, and the negro started from his chair instantly, exclaiming, " Dar he is ! Dats' de man wat done it ! Take me away ! I don' want to see im any more !" I don't want to be in here no how b One of the officers had bent his gaze on the stranger t the moment the gas was turned up, and saw hims start and change color, with an unmistakeableglance of recognition as he beheld the negro. Subsequently, Miss Seward, Major Seward, the wounded nume, and a colored woman saw this man, (who gave his name as Lewis Paine) and recognized him as the person that attompt id the life of Mr. Seward. He has

distant cities and other logancies. Resily the en no population were abroad. By ten c'clock every prom!nent point on the line was occupied by those who de- kand sired to obtain the best view of the solemn and trulyimpressive pageant. In the immediate neighborhood of the Executive Mansion a dense and unprecedent- I gave his personal condideration to all matters, whethedly large crowd had assembled.

Treasury Department, separate rooms having been the world. He comprehended an the enounity of tre sesigned them, and to those Assistant Secretary Har-?

TARE LIGHTE ARTIST THE WE LED BUILDED SARIES JAK BY SITE AND His pulceptions were quicks ana kind. always and everywhere he amod at and endeavergreat or small. How fi mly and well he occupied During the forenoon various bodies had met at the " and difficulty, is known to you all, to the country, and

were lined with people, from the WL He House to the sintre manu of a gails of comparisons againts, a c theis. Orders have been sent to the detective oflives of Mr. Litchin, Mr. Johnson, Mr. Seward, clear, his judgment was calm and accurate, " Capito', a distance of a mile and a half. The roots, ficers in every city in the Union, and if the murderer his pulpeses were good and pure. Beyond a ques- po tices, windows and all elevated points were occuand other prominent Government officia's. a not in custody before many days, it will not be for The remains of the departed hero-for hero he withe lack of industry or want of means to secure such ored to be right, and to do light. His integrity was pied by interested spectators. As the procession surely was, although he never wielded a sword on a hoped for consummation. all pervading, all controlling, and incor. uptible. Fe Fstaried, minute guns were fired near St. John's NEMO. field of battle-have been lying in state in the East Condition of the Sewards. Church, the City Hall and the Capitol. The helis of Boom throughout the day, and I cannot find words to his post, and mot its grave domands in seasons of tifal biall the churches in the city and of the various engine-Washington, April 19 -Secretary Seward and picture, in graphic colors, the magnitude and im- Frederick Seward continue to improve. houres were tolled.

First in the order of procession was a detatebment pressiveness of the scene that has been presented son, and lore to the full dienity of the occasion. Here The Assassin Recognized and Pursued. from the carliest hour of the morning all through sau his du y as Chiel Magistrate of a great and im- a of colored troops; then followed white regiments of Reading, Pa. April 19 .- Booth, the murderer, it is rington, who had charge of the arrangements, deliv- " perilled people, and loint on the arm of Him who Dinfantry and bodies the day in and about the White House. An immense

When a dog bites a man, that is not news, because it happens so often...

rengements on those occasions were far inferior to shis administration from its the present, for now artists have been employed, con- Cicse. God raised him up for tributing of their skill and taste, to produce the best persible effect.

At 11 o'clock the guests beran to arrive, a body of about sixty clergymen from all parts of the country being the first to enter. There was an interval of a few minutes between the arrivals, and thus, no conwere in attendance to assign all gues's to their app.c-% printe places in the room. Heads of Government Governments, prominent officers of the Army and Navy, the Diplomatic Corps in full costume, members of the Christian Commission, the Union League Com- sterrible struggle rests on that immutable foundation mittees of Philadelp! A and New York, Merchants of, the principal citier, Members of both houses of Con- & that in some way, which man caunot see, all will be gress and o'hers. These were honored representatives holding the highest official stations from all parts of our own country, and from fereign lands, and undera the circumstances, (the assassination of a President,) whose body lay before them) the scene was colemnly in ic. It made b in valiant for the right, for the cause i grand and impressive.

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At ten minutes past twelve, amid profound rervices, when Dr. Hall, Episcopalian, read a por-Church.

THE OPENING PRAYER.

Methodist Episcopalian, who, in the course of it, said our sins had called for God's wrath to descend upon

ous mission, furnished him for this work, and, by strength of mind and honesty of heart, and purity is highest degree imposing, and many thousands of m. in radiiion to licee things, he gave him a cam

of God, and in the ultimate triumph of truth and itequaness. Through the power and blessing of and cheering hope, when others were inclining to ho called to pay him their respects, in the datkest ve of our civil conflict:

"Gentlemen, my hope of success in this great and it are this tening and piospects very dark, I still hope morning of his death. we I in the end, because our cause is just and God 13)

and strong. It emboldened him in the pathof God and humanity, and it held him in steady,

pany with his Cabinet, except Secretary Seward, en- 2 n. w think, both God and humanity required him to

imired and loved him on many accounts, for othe members of Congress, s'tong and various reasons. We admited his childthe simplicity, his freedom from guile and deccit; the cast front of the Capitol to-day, the coffin was giving temper; his modesty and putience; his per-g borne to the centre of the rotunda. President Johnson sigtent, self-sacrificing devotion to all the duties of h

The opening prayer was made by Bishop Simpson, w that knew no distinction of color or race, but regardus as individuals and as a community. For the sake fiexible purpose, that what freedom had gained in our

This was the largest funeral procession that ever covered with a silver fringed black cloth, with silver took place in Washington. One hour and a half was medallions where the handles are set. Flowers Reading Pa, April 19"-The ostra irain did not aided him in its accomplishment. Nor was it merely soccupied in pussing a riven point. It was in the wought in various designs, wreaths, garlands and sovertake the menely soccupied in pussing a riven point. It was in the source of the second source of the secon anchors, rest on the coffin and He on the floor our- mer it. The conductor informed a party that the Frounding it. A guard of honor attends it, composed surpreted man had got off at Port Clinton. The carts 'hrebbod in unison with the solernn dirges, as of some two dozen officers of the army and navy ; and if train seturned, but the man had left, which way on abiding confidence in the over-ruling providence withe procession slowly moved upon its way. two of their number-Gen. Eston and Gen. Hitch- how, no one appeared to know. The nearest relatives of the late President's famgoock-stand as sentinels, one at the head and the other this confidence strengthened him in all his fuly, now here, are the two sons of the deceased, LOCAL NEWS. facion whatever was occasioned. The proper officers " hours of anxiety and toil, and inspired hum with calm insmely : Capt. Robert and Thaddeus Lincoln ; N. W. at the foot of the bler. pondecy and gloom. Never shall I forget the em- SEdwards and C. N. Smith, of Springfield, brothers-The head and bust of the corpse are exposed to view. NEW YORK AND THE VICINITY. The face wears a sweet and most fouching expression, hasis and the deep emotion with which he said, in min-law of the late President, and Dr. Lyman B. Todd, Bureaus, Governors of States, mombers of Municipal a this very 100m, to a company of clargymen and others worf Lexington, Ky., and General J. B. Todd, of Daand were it not for the deep hue of death, one might? THE DAY OF MOURNING. imagine that the form lying there before us was only kotnu, cousins of Mrr. Lincoln. wrapped in a deep sleep, from which it would soon scenes About the City-Heartfelt Grief of Mrs. Lincoln was not present at the funeral. It is ist ce and goodness of Goi; and when events said she has not seen her husband's corpse since the the Feeple-Mourring Draperies and Innwaken. The mourners, on approaching the blor, scriptions-Services in the Churches.

two by two, as directed by the guard of honor, repa-

rated at the foot of the coffin, and passing along each All the foreign ministers with their attaches, in all side, re-united at the head and filed away over a set fifty-six, were present at the inneral service at the was his sublime and holy faith, and it was an Executive Mansion to-day. Their places in the pro- platform built out of one of the windows. But one instant was sllowed to each person, in which to gaze gramme are directly after the President and Cabinet fon the face ; but in that instant what a world of emoduty, however ing ed and perileus it might This, for the first time in our history, was in accortion was pent ! Few indeed were they who preserved dance with the usage of foreign nations where the patient and unswerving adherence to a policy of ad- diplomatic corps fellow the monarch. Heretofore their wonted calmness, while many broke out andi-At noon the President of the United States, in com- ministration, which he thought, and which we all they have been placed in the programme after the bly into the most heart-rending sobr. It was a pain- suppored there was anything remaining, in the shape fully touching scene. Among those who joined in this of a public demonstration, that could produce any ez-President, the Justice of the Supreme Court, and

mourning procession was a large number of maimed Rimpression upon us. But yesterday our eyes beheld boldiers from the horpital, hobbling upon crutches, such a sight as never lefore had greeted them-the Upon the arrival of the head of the procession at alimping with canes, wearing arms in slings, or with grandest, most selemn, most impressive exhibition of heads bandaged-all yearning to look their last upon a popular centiment that it was ever our lot in life to the face that shall live henceforth only in their mem- at vitness; and we never expect to behold such a scene stool at the foot of the coffin, sucrounded by a This eminent position, from the least to the stoor at the loot of the count, sucrounded by a greatest; his readinces to hear and consider, throng of Senators and high military officers, and a ories. again. It was a day to be remembered by all who silence, Rev. Dr. Guriey approached the head of the cause of the poor and humble, the suffer-a small number of Illinoisians as chief mourners. The standard of the cause of the cause of the poor and humble, the suffer-a small number of Illinoisians as chief mourners. The standard of the cause of the religious ing and opproached the cause of t I turn from this solemn scene to the other side of live, and to be related to the children of a future genthe wistion of his policy; his wonderful skill in Dr. Gurley, standing at the head of the coffin, uttered the releatless officers who follow on their track. In the Sun of yesterday morning we recorded the tion of the Scriptures, according to the form of that reconcuing differences among the friends of the a few brief and most impressive remarks, chiefly in Church. g est increase in the signs of mourning which the "Like the han-dogs after prev." ducing them to work together and harmoniously for solemn words of scripture, cousigning the dead ashes, The arrests at the house of Surrat, are already brief-yacity had put on ; but in what terms shall we characthe pub ic weal; his true and color or race but to animated by the soul of Abraham Lincoln, to y ly telegraphed to you, but a fuller account will inter- torize the universal display of the trappings of woe ed all men as brothren, and endowed alike by their stheir original dust. The deep tones of his voice re- est your readers. At a late hour last night it was re- that yesterday prevailed ? Our indefatigable devoted several hours in the middle of the day to walking Creator with certain malienable rights, among which is verberated from the vast walls and ceiling of the re- selved by the military authorities to make a descent ; are life, liberty, and the pursuit of happiness; his in- tunda, now first used for such a solemn cocasion, and on the house of Surrat, (the supposed assessin of the school the principal thoroughfares and the more) of our blessed Redcemer, forgiveness was saked for all strife, should never be lost, and that during the impressive scene many were affected to Sewards) which had been under surveillance for some quiet residence streets of the city, in search of houses

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six o'clock for Pottsville. A gentleman noticed him on one, the no deepv the train before it reached here, spoke to him, and and hon-schook hands with him. During their conversation e, whose suBooth colored up reveral times, and appeared annoyed and desirous of avoiding observation. The gentleearth man is positive it is Booth, having known him for sevnts and ite and sevel years. Why he did not give the alarm at once or non tide, a before the train left here, I do not know, but just as

the train left he notified reveral of the officers of the wroad. An extra train was immediately sent in purhung in roud the suit of the train. Telegrams were sent to all points cornices, muson the line of the road. The result is as yet uncoffin is known

No man, woman or child who was in this city on resterday .- the day set spart for the funeral obsequice of the murdered President of the United Stateswill ever forget, so long as life shall last, the scene our streets presented. Long familiarity with the pageantry of holidays, and all the phases of life in a great city. Thad so dulled our own sensibilities that we had not

CHERENE CITIES BILL OFFICE IOUTICIES, MERTING FILL FILL population were abroad. By ten c'clock every prom!nent point on the line was occupied by those who de- and sired to obtain the best view of the solemn and trulyimpressive pageant. In the immediate neighborhood of the Executive Mansion a dense and unprecedentedly large crowd had assembled.

During the forencon various bodies had met at the and difficulty, is known to you Treasury Department, separate rooms having bren sesigned them, and to those Assistant Secretary Har-7 rington, who had charge of the arrangements, deliv-

His pa coptions were quick ana kind,

were fined with people, from the WLye House to the sintre menu of a gaile of conspirators against at c theis. Orders have been sent to the detective oflives of Mr. Litchin, Mr. Johnson, Mr. Seward, ficers in every city in the Union, and if the murderer clear, his judgment was calm and accurate, " Capito', a distance of a mile and a half. The roots, and other prominent Government officia's. pulpeses were good and pure. Beyond a ques- po tices, windows and all elevated points were occua not in custody before many days, it will not be for The remains of the departed hero-for hero he withe lack of industry or want of means to be right, and to do light. His integrity was pied by interested spectators. As the procession surely was, although he never wielded a sword on a hoped for consummation. vading, all controlling, and incor. upible. Fe Zstarted, minute guns were fired near St. John's field of battle-have been lying in state in the East's Condition of the Sewards. Church, the City Hall and the Capitol. The bells of Room throughout the day, and I cannot find words to a of trial fall the churches in the city and of the various engine-Washington, April 19 -Secretary Seward and picture, in graphic colors, the magnitude and im- Frederick Seward continue to improve. houres were tolled.

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When a dog bites a man, that is not news, because it happens so often.

But if a man bites a dog, that is news.

(John B. Bogart. City Editor at The Sun)

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THE OPENING PRAYER.

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silence, Rev. Dr. Guriey approached the head of the cause of the poor and humble, the suffer-a small number of Illinoisians as chief mourners. The standard of the cause of the cause of the poor and humble, the suffer-a small number of Illinoisians as chief mourners. The standard of the cause of the religious ing and opproached the cause of t the wistion of his policy; his wonderful skill in Dr. Gurley, standing at the head of the coffin, uttered the releatless officers who follow on their track. In the Sun of yesterday morning we recorded the tion of the Scriptures, according to the form of that reconcuing differences among the friends of the a few brief and most impressive remarks, chiefly in Church. g est increase in the signs of mourning which the "Like the han-dogs after prev." ducing them to work together and harmoniously for solemn words of scripture, cousigning the dead ashes, The arrests at the house of Surrat, are already brief-yacity had put on ; but in what terms shall we characthe pub ic weal; his true and color or race but to animated by the soul of Abraham Lincoln, to y ly telegraphed to you, but a fuller account will inter- torize the universal display of the trappings of woe ed all men as brothren, and endowed alike by their stheir original dust. The deep tones of his voice re- est your readers. At a late hour last night it was re- that yesterday prevailed ? Our indefatigable devoted several hours in the middle of the day to walking Creator with certain malienable rights, among which is verberated from the vast walls and ceiling of the re- selved by the military authorities to make a descent ; are life, liberty, and the pursuit of happiness; his in- tunda, now first used for such a solemn cocasion, and on the house of Surrat, (the supposed assessin of the school the principal thoroughfares and the more) of our blessed Redcemer, forgiveness was saked for all strife, should never be lost, and that during the impressive scene many were affected to Sewards) which had been under surveillance for some quiet residence streets of the city, in search of houses

six o'clock for Pottsville. A gentleman noticed him on nue, the the train before it reached here, spoke to him, and no deop and hon-schook hands with him. During their conversation e, whose suBooth colored up several times, and appeared annoyed and desirous of avoiding observation. The gentleearth: man is positive it is Booth, having known him for sevnts and eval years. Why he did not give the alarm at once or ite and non tide, a before the train left here, I do not know, but just as

the train left he notified reveral of the officers of the wroad. An extra train was immediately sent in purhung in roud the suit of the train. Telegrams were sent to all points upon the line of the road. The result is as yet uncornices coffin is known

h silver Reading Pa, April 19 - The ortig irain did not Flowers nus and Fovertake the scanar train, but arrived at Polisville foor our- meter it. The conductor informed a party that the omposed surprested man had got off at Port Clinton. The avy ; and is train returned, but the man had left, which way on a, Hitch- how, no one appeared to know.

he other to view. pression, ie micht was only

the bler,

THE DAY OF MOURNING. uld soon Scenes About the City-Heartfelt Grief of the People-Mourring Draperies and Inscriptions-Services in the Churches.

LOCAL NEWS.

NEW YORK AND THE VICINITY.

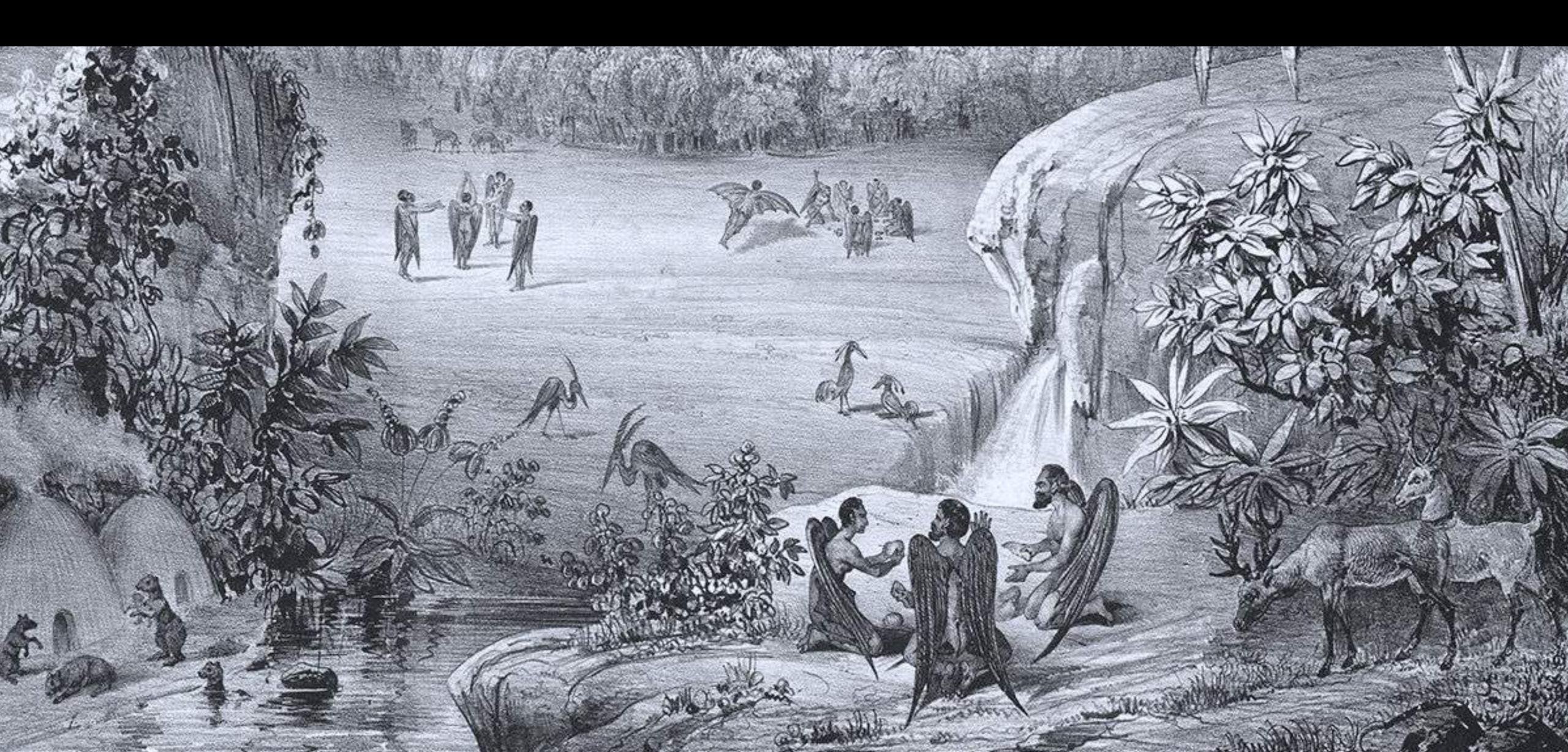
nor, cepa-No man, woman or child who was in this city on long each esterday,-the day set apart for the funeral obseover a

GREAT ASTRONOMICAL DISCOVERIES LATELY MADE BY SIR JOHN HERSCHEL - Published 1835





AKA The Great Moon Hoax of 1835





AS MANY AS 10,000 NYC RESIDENTS **POSSIBLY EXPOSED TO EBOLA**





Sarah Palin

SCIENCE/TECH SPORTS HEALTH CRIME S RSS EMAIL E TWITTER FACEBOOK



Mark Zuckerberg 📀 November 18 at 9:15pm · 🚱

A lot of you have asked what we're doing about misinformation, so I wanted to give an update.

The bottom line is: we take misinformation seriously. Our goal is to connect people with the stories they find most meaningful, and we know people want accurate information. We've been working on this problem for a long time and we take this responsibility seriously. We've made significant progress, but there is more work to be done.

Historically, we have relied on our community to help us understand what is fake and what is not. Anyone on Facebook can report any link as false, and we use signals from those reports along with a number of others -like people sharing links to myth-busting sites such as Snopes -- to understand which stories we can confidently classify as misinformation. Similar to clickbait, spam and scams, we penalize this content in News Feed so it's much less likely to spread.

The problems here are complex, both technically and philosophically. We believe in giving people a voice, which means erring on the side of letting people share what they want whenever possible. We need to be careful not to discourage sharing of opinions or to mistakenly restrict accurate content. We do not want to be arbiters of truth ourselves, but instead rely on our community and trusted third parties.

While the percentage of misinformation is relatively small, we have much more work ahead on our roadmap. Normally we wouldn't share specifics

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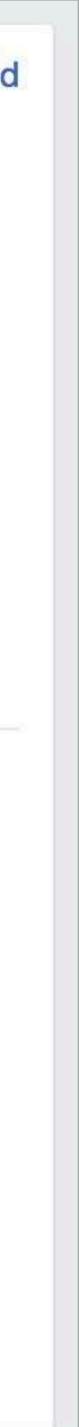


SAD DAY IN PGA espn.com We Have Lost Tiger Forever!



DISQUALIFIED; He's GONE! BREAKING NEWS

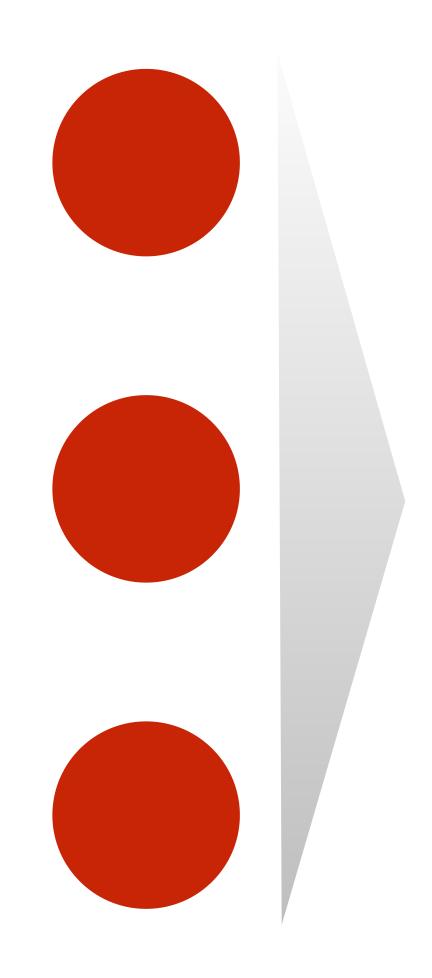
In a surprising development, Congress has questioned the ethical suitability of our new pr...



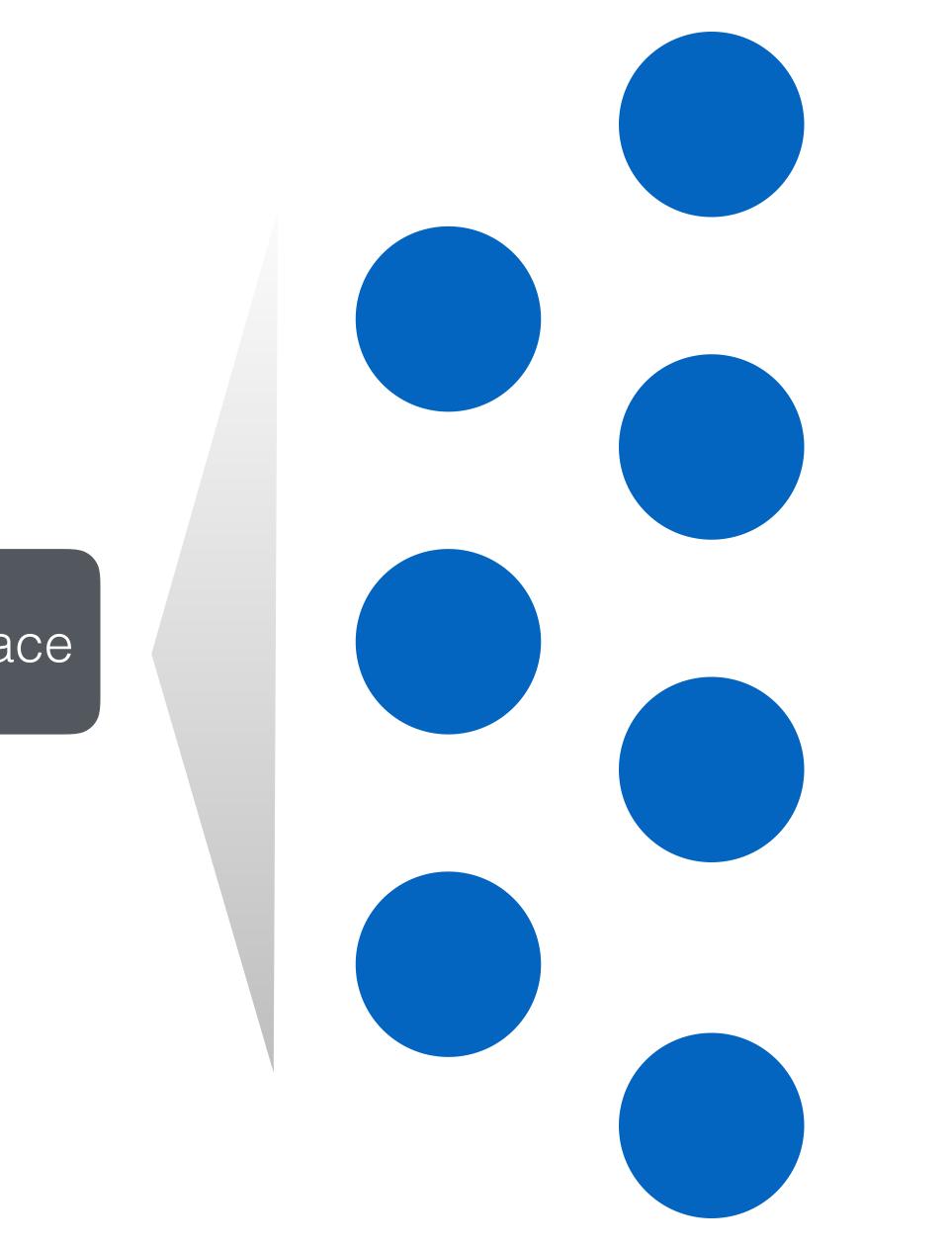


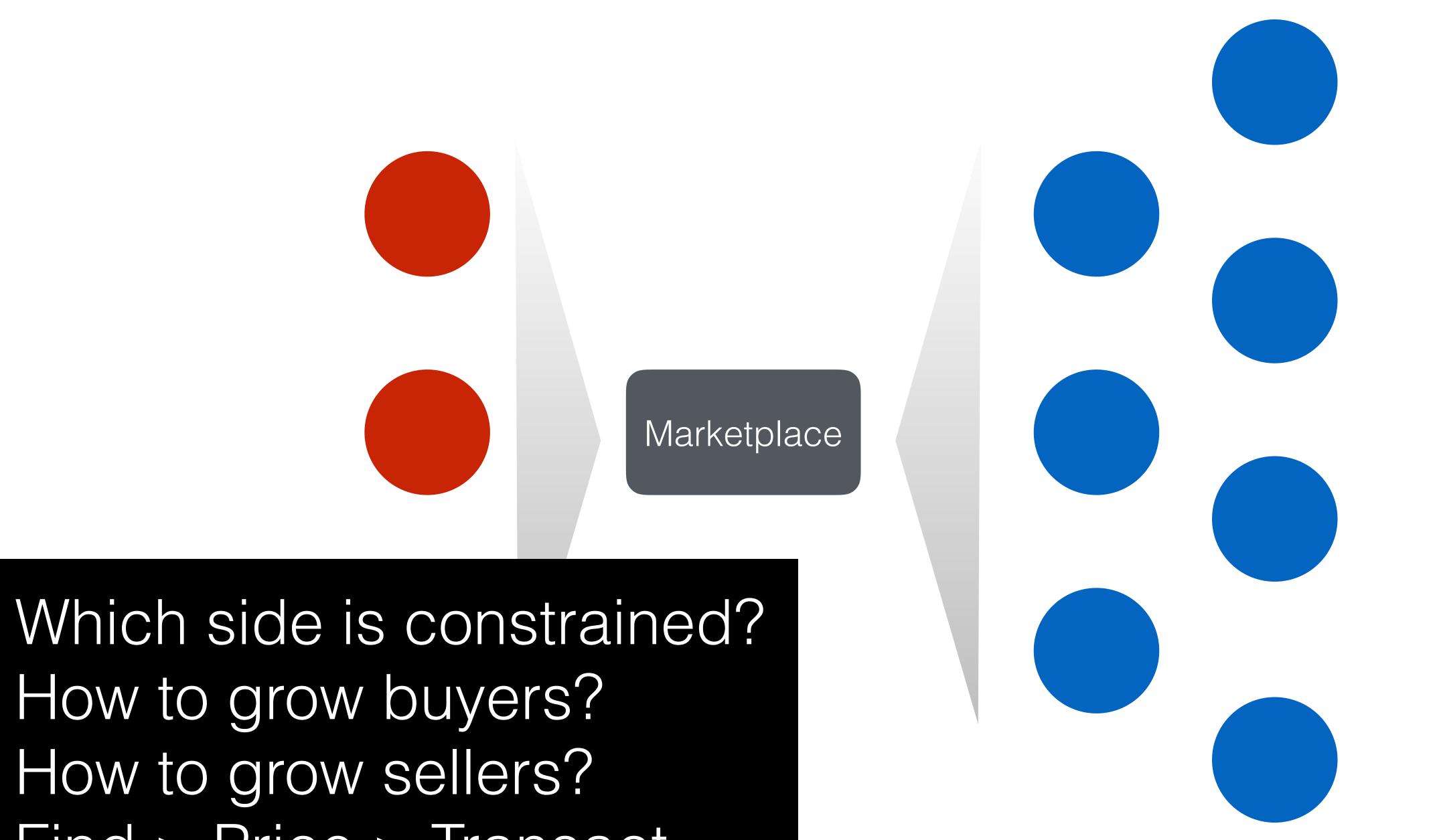






Marketplace





Find > Price > Transact





Magic

Lies in pretty teeth-Remove that film

Why will any woman in these days have dingy film on teeth?

There is now a way to end it. Millions of people employ it. You can see the results in glistening teeth everywhere you look.

This is to offer a ten-day test, to show you how to beautify the teeth.

Film is cloudy

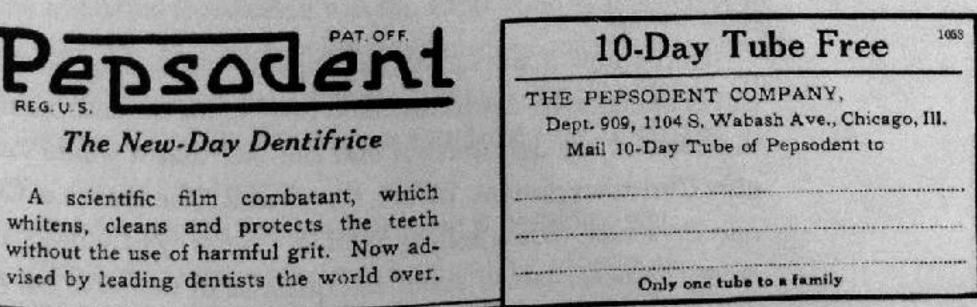
Film is that viscous coat you feel. It clings to the teeth, enters crevices and stays. When left it forms the basis of tartar. Teeth look discolcred more or less.

But film does more. It causes most tooth troubles.

It holds food substances which ferment and form acid. It holds the acid in contact with the teeth to cause decay. Germs breed by millions in it. They, with tartar, are the chief cause of pyorrhea.

grit.

Old ways of brushing leave much of that film intact. It



Avoid Harmful Grit

Pepsodent curdles the film and removes it without harmful scouring. Its polishing agent is far softer than enamel. Never use a film combatant which contains harsh

You leave it

dims the teeth and, night and day, threatens serious dam-That's why so many age. well-brushed teeth discolor and decay. Tooth troubles have been constantly increasing. So dental science has been seeking ways to fight that film.

A new-type tooth paste has been perfected, correcting some old mistakes. These two film combatants are embodied in it. The name is Pepsodent, and by its use millions now combat that film.

Two other foes

It also fights two other foes of teeth. It multiplies the starch digestant in the saliva. To digest starch deposits on teeth which may otherwise cling and form acids.

It multiplies the alkalinity of the saliva. To neutralize mouth acids which cause tooth decay.

Lives altered

Whole lives may be altered by this better tooth protection. Dentists now advise that children use Pepsodent from the time the first tooth appears. It will mean a new dental era.

The way to know this is to send the coupon for a 10-Day Tube. Note how clean the teeth feel after using. Mark the absence of the viscous film. See how teeth whiten as the film-coats disappear.

See and feel the new effects. then read the reasons in the book we send.

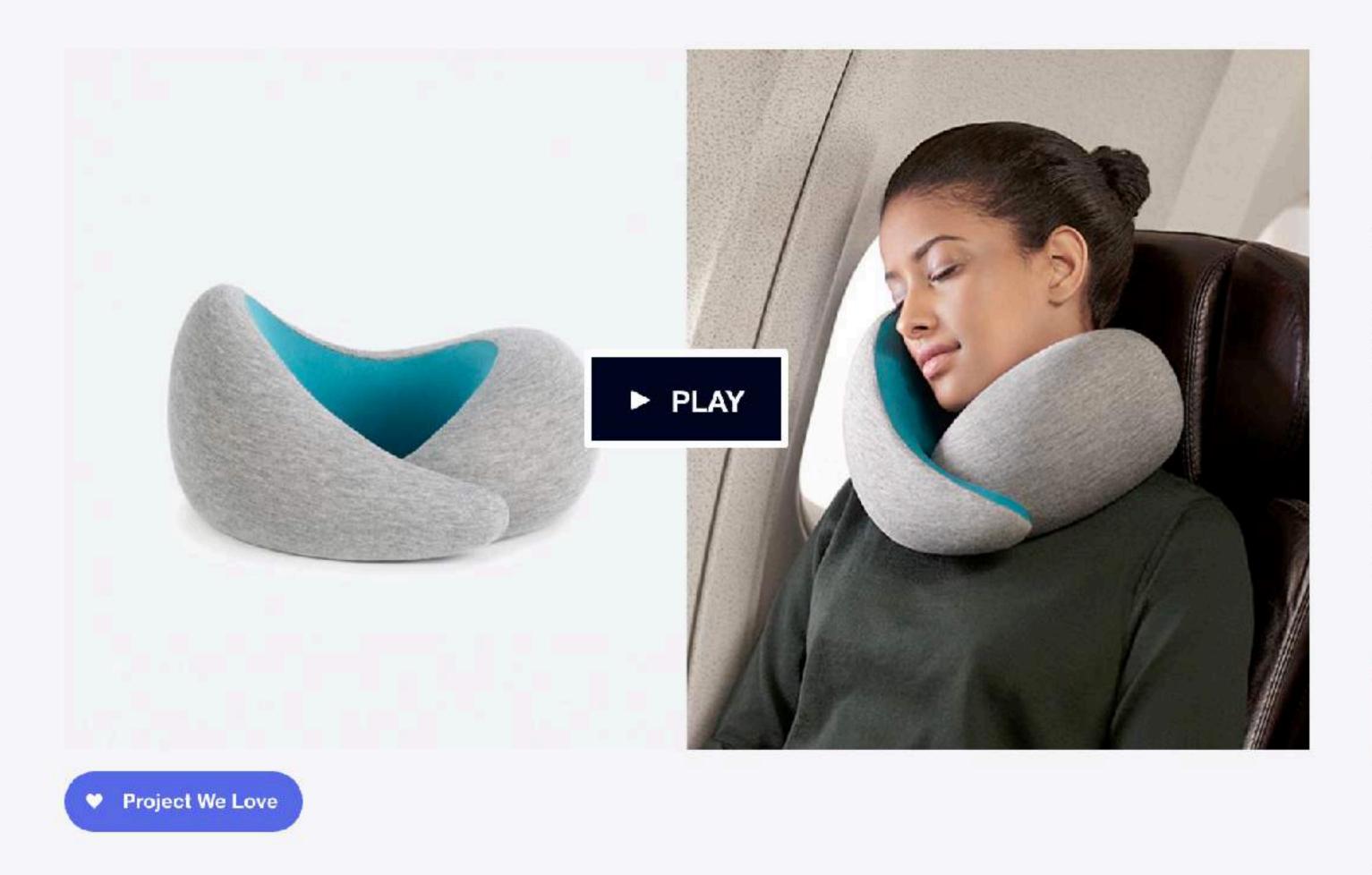
Cut out the coupon now.





OSTRICH PILLOW GO – Maximum comfort sleep for all necks

London, UK Product Design



The ultimate travel pillow providing unparalleled comfort and total

1,753 backers \$117,151 pledged of \$50,000 goal

Back This Project

* Remind me

This project will be funded on Fri, Dec 16 2016 3:42 AM AEDT.



We could go on for a while on this.

Convincing people to buy stuff has been around for a long time.

But really here's the point...

Technology changes, but people stay the same







Referrals, content marketing, virality, coupons, publicity stunts, influencer marketing, A/B testing, copywriting, etc etc

Created 100 years ago...

Relevant 100 years from now!

Classic strategies × **New platforms** × **Smart execution**

Growth opportunities arise constantly:







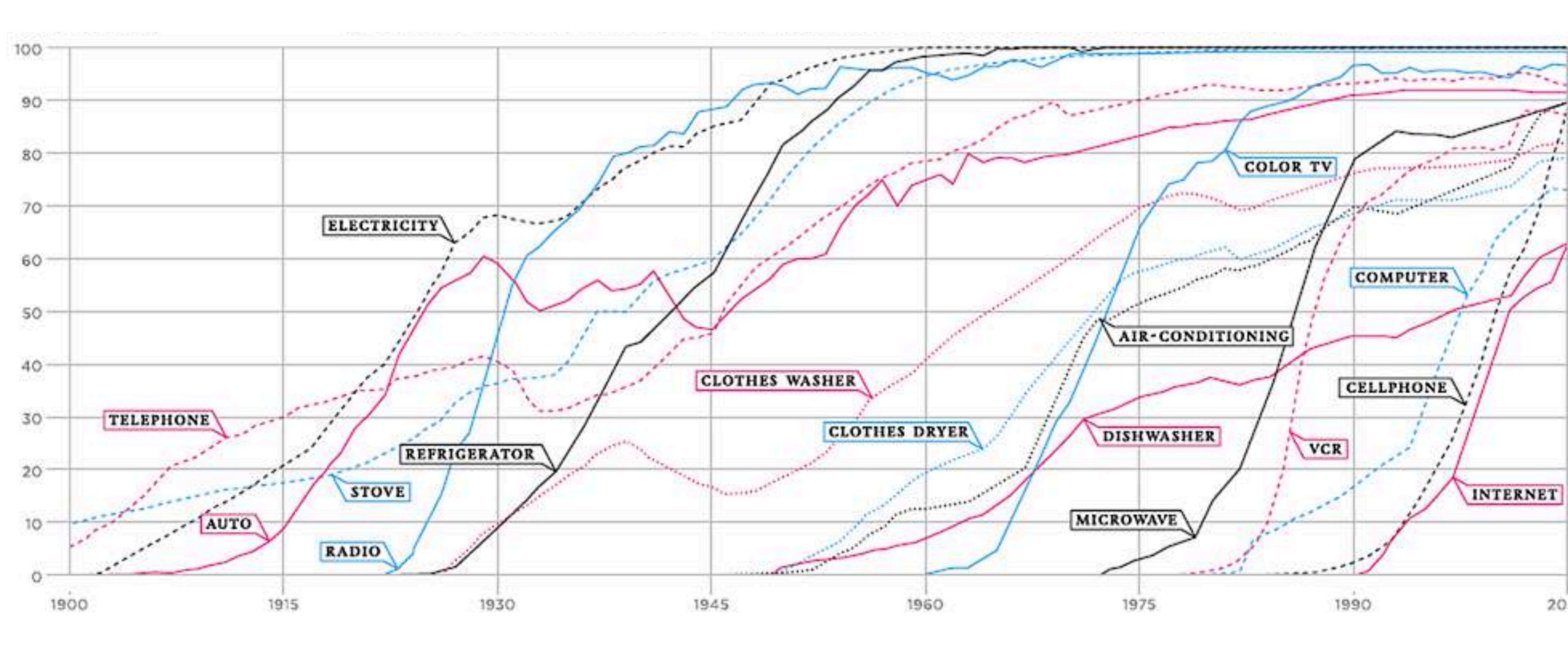












My challenge to you:

Study the classics.

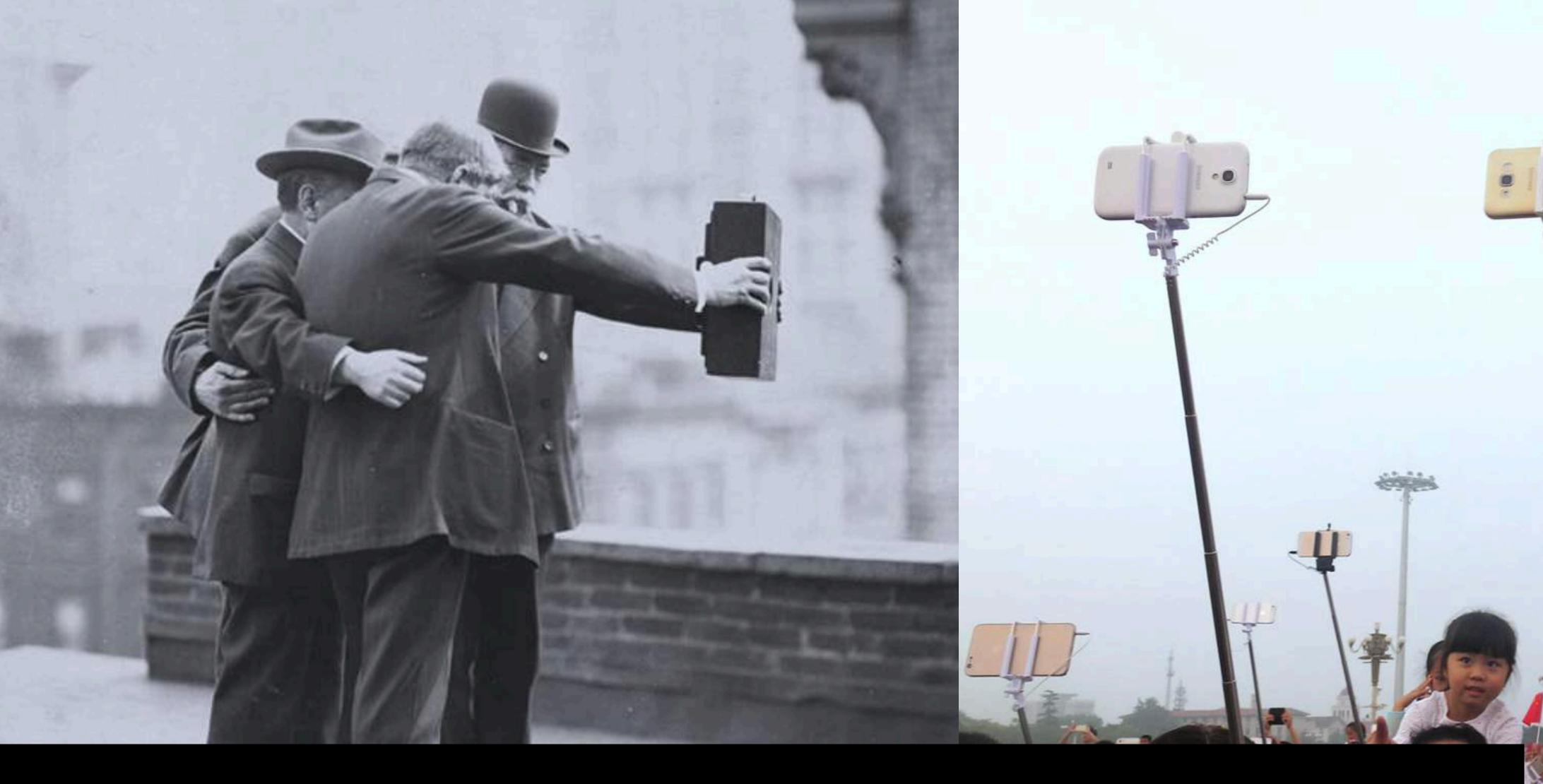
(Don't try to get clever with tips and tricks)

Approach platforms/channels systematically Be early to new platforms when you can!

Execute thoughtfully and iteratively

Ignore quick growth hacks

Only trust ideas that 100+ years old :)



Technology changes, but people stay the same



andrewchen.co

Thank you!

Get this deck and updates via my newsletter



